



YOUR WINE DESERVES *a good home*

Step into a well-designed, well-stocked wine cellar and you're stepping into a world of delicious possibilities.

Robert Silverman, co-owner of Custom Wine Cellars in Valley Cottage, N.Y., has been designing wine cellars since 1995 and has completed more than 100 projects in the metro area. When asked about the growing demand for wine cellars, Silverman said "As most people's palates develop, they end up purchasing wine that will taste better and increase in value with age. Over time, they accumulate a significant collection and start to feel that it is time to protect their investment and maximize their return."

Seen as an "investment," a well-crafted wine cellar makes perfect sense to many oenophiles.

Gary Fisch, of Gary's Wine & Marketplace says wine cellar owners have "the security of knowing that they are

aging their wines under optimal conditions. They have easy access to a variety of wines that they have chosen and that they like."

Wine cellar design, says Silverman is "a combination between effective storage and creating a work of art." And the tastes and collections of clients play an important role in influencing the design.

While every wine cellar project is unique, Silverman said the average project, from start to finish, might take anywhere from two-and-a-half to four months to complete. Pricing for wine cellars range from \$10 to \$30 a bottle depending on wood species, radiused

turns, arches and diamond bins. Silverman says he has built wine cellars that range anywhere from \$15,000 to \$75,000, in areas that include Englewood Cliffs, Short Hills, Ridgewood, Chatham, Alpine, Closter and Tenafly. ☞



Photos courtesy of Custom Wine Cellars